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Message Text

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PAGE 01 STATE 048864

15
ORIGIN EA-09

INFO OCT-01 ISO-00 COME-00 EB-07 /017 R

DRAFTED BY EA/PRCM:RAHOLMES:EBS
APPROVED BY EA/PRCM - OVARMSTRONG
COMM - WCLARKE
---------- 054741
R 280320Z FEB 76
FM SECSTATE WASHDC
TO USLO PEKING
INFO AMCONSUL HONG KONG

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E.O. 11652: N/A

TAGS: ETRD, CH, US

SUBJECT: AMERICAN EXPRESS DELEGATION

1. A NINE-MAN AMERICAN EXPRESS DELEGATION, HEADED BY HOWARD CLARK, CHAIRMAN OF THE BOARD OF AMERICAN EXPRESS, AND INCLUDING THE EXECUTIVE VICE-PRESIDENT OF THE COMPANY'S INTERNATIONAL BANKING GROUP, WILL BE IN PEKING FROM MARCH 1 TO MARCH 9. CORD HANSEN-STURM, WHO HAS HAD FREQUENT CONTACT WITH EA/PRCM OFFICERS, WILL ALSO BE A MEMBER OF THE DELEGATION. PURPOSE OF THE TRIP IS TO DISCUSS PURCHASE OF MERCHANDISE TO BE SOLD BY MAIL TO AMERICAN EXPRESS CARDHOLDERS.

2. HANSEN-STURM HAS WRITTEN TO USLO ABOUT THE TRIP. THE DELEGATION WOULD LIKE TO MEET WITH THAYER AND OTHER USLO OFFICERS ON MARCH 2 OR 3. HANSEN-STURM WILL CONTACT USLO AFTER DELEGATION'S ARRIVAL IN PEKING. INGERSOLL

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